

Everything DiSC®

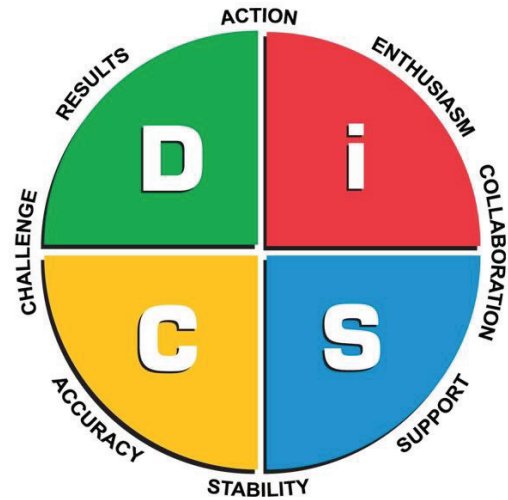
Unlock the Power and Potential of Your Workforce

How do you enhance your workforce's ability to engage, collaborate, and adapt in this volatile and uncertain retail environment? Now more than ever, you need powerful yet easy-to-apply tools and insights to unlock your team's potential. MOHR Retail can help.

Everything DiSC® is a powerful personal development learning experience designed to ignite culture transformation. By helping individuals understand themselves and others, this assessment-based learning program empowers leaders and teams to collaborate more effectively and work together more productively. Through a combination of self-assessments, flexible facilitation, and the Catalyst™ platform, DiSC easy to implement and delivers powerful “aha!” moments that drive lasting behavior change.

Everything DiSC® gives individuals a quick, intuitive way to understand themselves and others using the simple yet powerful DiSC model, which identifies the four basic behavioral styles: D-Dominance, I-Influence, S-Steadiness, and C-Conscientiousness.

Everyone is a unique blend of all four DiSC styles, with one or two typically standing out. And while each person has a unique behavioral profile with different styles and priorities, no one style is better than another. In fact, these differences in style can be extremely valuable. Once you assess them and harness their value, better workplace communication and better business results become possible.



Increase Your Team's Emotional Intelligence, Communicate More Effectively, Improve Results

Which Assessment is Best for your Company/Team?



Build a Better Workplace Today: *Everything DiSC Workplace® on Catalyst™* takes the best-selling Everything DiSC Workplace® experience to the next level. Designed to help individuals and teams build stronger, more effective relationships at work, this solution enables real-time adaptability, boosting engagement and collaboration across teams.



Build Stronger, More Adaptive Managers: *Everything DiSC® Management on Catalyst™* equips managers with the skills to successfully engage, motivate and develop their teams. By combining DiSC insights with personalized management strategies, participants learn how to tailor their leadership approach to each direct report – enhancing communication, coaching, and overall effectiveness in real-time.



Foster a More Agile, Emotionally Intelligent Workforce: *Everything DiSC® Agile EQ™ on Catalyst™* teaches individuals how to read the emotional and interpersonal demands of any situation and respond effectively. By blending the personalized DiSC® insights with active emotional intelligence development, participants gain the agility to navigate workplace challenges with confidence and adaptability.



Equip Leaders to Navigate Today's Challenges: *Work of Leaders Everything DiSC®* connects leadership styles at all levels to real-world demands, offering a clear, actionable path to more effective leadership. Grounded in research from 300 experts across 150 organizations, this program translates leadership best practices into practical steps for driving team alignment, vision, and execution.



Personalize the Customer Experience, Enhance Loyalty, and Drive Sales: *Everything DiSC® Sales*

empowers associates successfully create customer-centric interactions that improve results. Participants learn how to stretch beyond their natural sales style to adapt to their customers' preferences and expectations more effectively—regardless of the customer's unique buying style.



Transform Workplace Conflict into Collaboration: *Everything DiSC® Productive Conflict* increases learners' self-awareness around conflict behaviors, helping them effectively respond to uncomfortable and unavoidable workplace challenges. Rather than focusing on a step-by-step process for conflict resolution, this learning experience combines the personalized insights of DiSC® with the proven science of cognitive behavioral theory to help participants recognize and transform their destructive habits into more constructive, solution-focused interactions.



Transform team effectiveness: Developed in partnership with Patrick Lencioni and based on his international bestseller "The Five Dysfunctions of a Team," ***The Five Behaviors®*** transforms teams through a powerful and approachable model that drives team effectiveness and productivity.

Starting with The Five Behaviors assessment, team members will gain insights about themselves, others, and their approach to teamwork. These insights are brought to life through a powerful virtual or in-person facilitated experience that addresses the full spectrum of essential cohesive team behaviors. When teams start with a foundation of vulnerability-based trust, they can be genuinely transparent and honest with one another. From this foundation, team members can channel the power of productive conflict and debate, commit to shared goals, hold each other accountable, and deliver better results—together.

Leveraging the Power of DiSC®: MOHR Retail Suggested Workshops

DiSC® Insights Workshop: \$5,000 for 12- 18 participants.

participants

- Individual contributors to senior/executive leadership teams
- 2.5-hour interactive workshop delivered virtually or in person
- Review and insights of individual DiSC® style and personal report to learn about self
- Learn how to flex to other styles to build partnership and trust within work teams

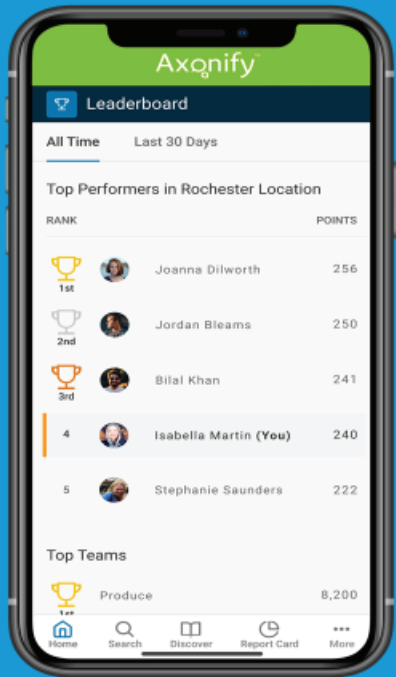
DiSC® Teambuilding and Strengthening Workshop: \$5,000 for 12- 18 participants.

- Individual contributors to senior/executive leadership teams
- 2.5-hour interactive workshop delivered virtually or in person
- Review and gain insights from DiSC® Team Culture Reports to discover impact on productivity and team performance
- Learn more about others within the organization and your team and how to flex and interact more effectively
- Includes team exercises and skill-building to leverage differences and create stronger work partnerships
- Enhance productivity and collaboration and build an inclusive and trusting workplace

DELIVERY OPTIONS: If you already have access to certified DiSC® trainers, MOHR Retail can supply the DISC surveys for the trainer. We can also certify trainers to deliver DiSC and facilitate foundational workshops (for all levels, from individual contributors to department or C-Suite leaders), as well as advanced or team strengthening sessions within a department, district, or division team. MOHR Retail's own certified trainers can also customize a workshop and learning experience for you and your teams using any of the DiSC surveys best suited for your organization's needs and goals.

COST: Everything DiSC Workplace® on Catalyst™ is \$90.00 per survey/participant assessment*. All other management and individual leadership surveys/assessments are \$150.00. The 5 Behaviors for Team Development is \$210.00. Contact us to determine the best surveys and solutions for your teams, learning objectives, and budget. *Volume discounts may be apply

Daily Online Reinforcement & Knowledge Growth



Microlearning is available before, during and after training to drive continuous learning and solidify behavior change.



Automated Daily Reinforcement Questions on “Get Amped”



Backed by brain science to personalize the experience to the learner



Leader Board creates friendly competition



Real-time reporting for the Senior Leadership and L&D teams



Pull not a Push system



Gamification option



Can be incentivized

